

# A Cautionary Note on Pricing Longevity Index Swaps

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## Objectives

- ▶ Pricing QxX index swap
- ▶ Examining the parameter risk and model risk in the pricing
- ▶ Determining the effect of the uncertainty on the pricing

## Outline

- ▶ Mortality derivatives
- ▶ QxX index Swap
- ▶ Parameter risk
- ▶ Model risk
- ▶ Conclusion

# Mortality Derivatives

## What are mortality derivatives?

- ▶ Financial contracts that have payoffs tied to the level of a certain longevity or mortality index
- ▶ Examples: survivor bond, survivor swap, . . .

## How to price mortality derivatives?

- ▶ Mortality model
- ▶ Wang's Transform, Q measure, . . .

## A two-factor stochastic mortality model (Cairns, Blake and Dowd (2006))

### Mathematical Specification:

$$\ln \frac{q_{x,t}}{1 - q_{x,t}} = A_1(t) + A_2(t)x. \quad (1)$$

- ▶  $x \rightarrow$  age
- ▶  $t \rightarrow$  time
- ▶  $q_{x,t} \rightarrow$  realized single-year death probability
- ▶  $\{A_1(t)\}$  and  $\{A_2(t)\} \rightarrow$  discrete-time stochastic processes

## A two-factor stochastic mortality model(con't)

Stochastic Mortality: Recall:  $\ln \frac{q_{x,t}}{1-q_{x,t}} = A_1(t) + A_2(t)x$

$$\begin{aligned} D(t+1) &= A(t+1) - A(t) \\ &= \mu + CZ(t+1) \end{aligned} \tag{2}$$

- ▶  $A(t) = (A_1(t), A_2(t))'$
- ▶  $\mu \rightarrow$  constant  $2 \times 1$  vector
- ▶  $C \rightarrow$  constant  $2 \times 2$  upper triangular matrix
- ▶  $Z(t) \rightarrow$  2-dim standard normal random variable

## Model fitting

### Data

- ▶  $q_{x,t}$ ,  $x = 65, 66, \dots, 109$ ,  $t = 1971, 1972, \dots, 2005$

### Model fitting

$$\ln \frac{q_{x,t}}{1-q_{x,t}} = A_1(t) + A_2(t)x \quad D(t+1) = \mu + CZ(t+1)$$

- ▶ First step: Estimate  $A(t)$  by least square method
- ▶ Second step: Estimate  $\mu$  and  $C$  through maximum likelihood estimation

# Forecasting

## Steps

$$\ln \frac{q_{x,t}}{1-q_{x,t}} = A_1(t) + A_2(t)x \quad D(t+1) = \mu + CZ(t+1)$$

- ▶ Simulate a set of  $Z$
- ▶ Obtain corresponding  $D(2005 + k)$ ,  $k = 1, 2, \dots, 10$
- ▶  $A(2005 + k) = A(2005) + \sum_{n=1}^k D(2005 + n)$ ,  $k = 1, 2, \dots, 10$
- ▶ Calculate  $q_{x,2005+k}$

## Pricing in Risk-adjusted world

Real-world probability measure(P measure)

$$D(t + 1) = \mu + CZ(t + 1) \quad (3)$$

Risk-adjusted probability measure(Q measure)

$$\begin{aligned} D(t + 1) &= \mu + C(\tilde{Z}(t + 1) - \lambda) \\ &= \tilde{\mu} + C\tilde{Z}(t + 1), \end{aligned} \quad (4)$$

where  $\lambda$  is the market price of risk and  $\tilde{\mu} = \mu - C\lambda$ .

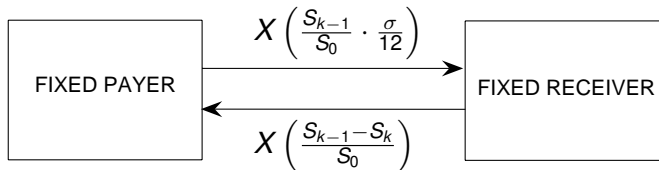


## QxX Index

“allows market participants to measure, manage and trade exposure to longevity and mortality risks in a standardized, transparent, and real-time manner”

- ▶ Launched by Goldman Sacs in 2007
- ▶ Based on a reference pool consisting of a set of lives underwritten by AVS Underwriting LLC
- ▶ The index value is the number of lives in the reference pool
- ▶ Published monthly, providing “real-time” mortality information

## Payment structure of QxX index swap



- ▶  $X$  → nominal amount
- ▶  $S_k$  → index value in the  $k$ th month
- ▶  $\sigma$  → fixed spread
- ▶ Goldman Sacs:  $\sigma = 500$  basis points for 10-year swap

## 10-year QxX index swap price

- ▶ QxX index swap is priced by determining the “fair” spread  $\sigma$

$\begin{aligned} & \text{Market value of future payments from fixed payer} \\ = & \text{Market value of future payments from fixed receiver} \end{aligned}$
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- ▶ We need to know the market price of risk  $\lambda$ . In our analysis,
  - ▶ Not enough data to estimate  $\lambda$  for QxX index swaps
  - ▶ Use the estimated market price of risk from BNP/EIB longevity bond

## 10-year QxX index swap price (Con't)

Estimates of  $\sigma$  (in basis points) under different choices of  $\lambda = (\lambda_1, \lambda_2)$

$\lambda_1$	$\lambda_2$	$\sigma$
0.375	0	627
0	0.316	619
0.175	0.175	622

Why  $\sigma \neq 500$  bps?

- ▶ No access to the actual QxX index reference pool
- ▶ Lack of market data for the swap
- ▶ Existence of parameter risk and model risk

## Parameter risk under Bayesian Method

- ▶  $D(t) \sim \text{MVN}(\mu, V)$ , where  $V = C'C$ .
- ▶ Treat  $\mu$  and  $C$  as random variables

$$D(t) \mid \mu, V \sim \text{MVN}(\mu, V) \quad (5)$$

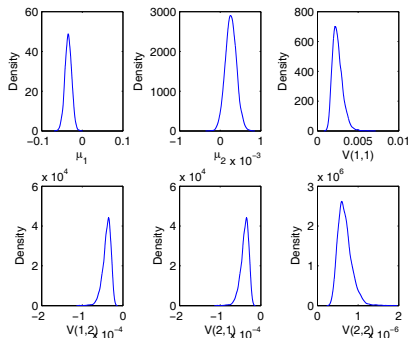
- ▶ Use a non-informative prior distribution

$$\pi(\mu, V) \propto |V|^{-3/2} \quad (6)$$

- ▶ Marginal posterior distribution

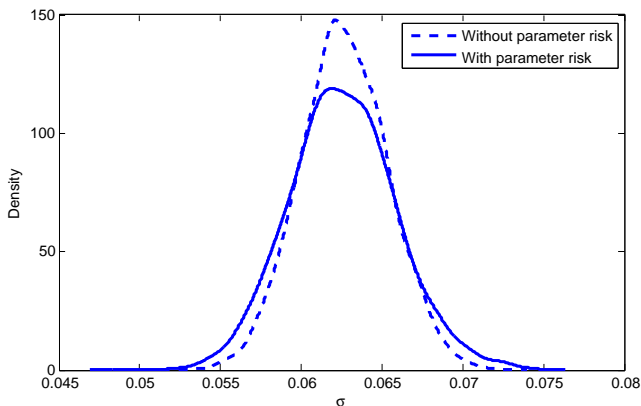
$$\begin{aligned} V^{-1} \mid D &\sim \text{Wishart}(n-1, n^{-1} \hat{V}^{-1}), \\ \mu \mid D &\sim \text{MVN}(\hat{\mu}, n^{-1} \hat{V}), \end{aligned} \quad (7)$$

# Estimated marginal posterior density functions for the model parameters



**Figure:** Simulated marginal posterior parameter distributions. (We denote the  $i$ th element in  $\mu$  by  $\mu_i$  and the  $(j, k)$ th element in  $V$  by  $V_{j,k}$ ).

## Simulated predictive distribution of $\sigma$ , $\lambda = (0.375, 0)$



95% Confidence Interval for  $\sigma$ 

$\lambda_1$	$\lambda_2$	With parameter risk	Without parameter risk
0.375	0	(560,693)	(574,680)
0	0.316	(553,685)	(567,673)
0.175	0.175	(557,686)	(571,675)

**Table:** 95% confidence intervals for  $\sigma$  (in basis points) under different choices of  $\lambda_1$  and  $\lambda_2$ .



## Model risk in pricing

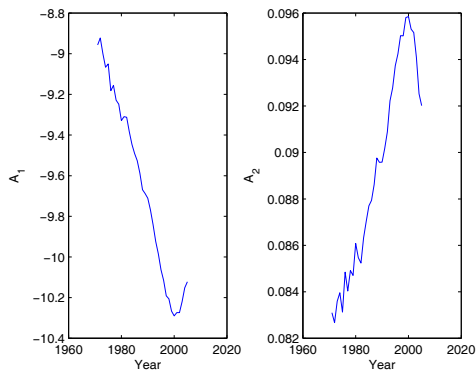


Figure: Estimated values of  $A_1(t)$  and  $A_2(t)$ , 1971–2005.

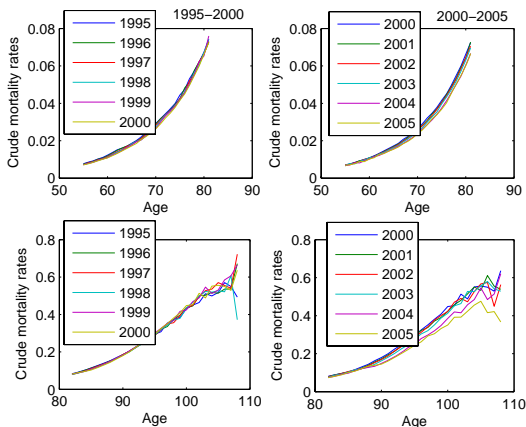
└ Model risk

└ Reason for the reverse trend

## What causes the reverse trend?

Crude mortality curves

$$\ln \frac{q_{x,t}}{1-q_{x,t}} = A_1(t) + A_2(t)x$$



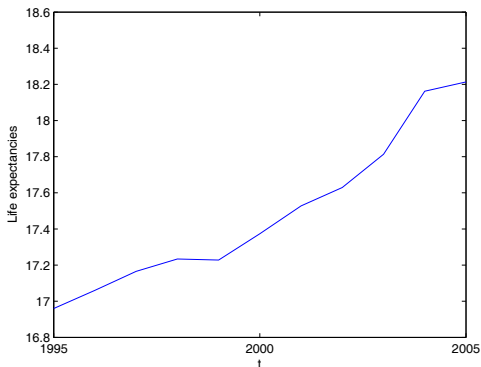
└ Model risk

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## What causes the reverse trend?

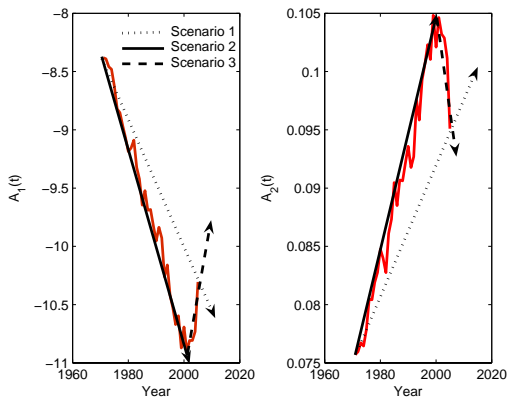
Life expectancies at age 65

$$\ln \frac{q_{x,t}}{1-q_{x,t}} = A_1(t) + A_2(t)x$$



- └ Model risk
- └ Future trends

## Three possible scenarios



## How does the change affect QxX index swap price?

$\lambda_1$	$\lambda_2$	Swap spread, $\sigma$		
		Scenario 1	Scenario 2	Scenario 3
0.375	0	627	674	566
0	0.316	619	683	553
0.175	0.175	622	678	558

**Table:** Swap spread (in basis points) under three different scenarios.

## Conclusion

- ▶ The swap spread computed from our pricing framework is fairly close to the spread currently offered by Goldman Sachs
- ▶ The pricing is still very experimental
  - ▶ Parameter risk and model risk are significant in the pricing
  - ▶ No sufficient market price data to estimate market prices of risk
  - ▶ No clear conclusion on how mortality rates may evolve in the future